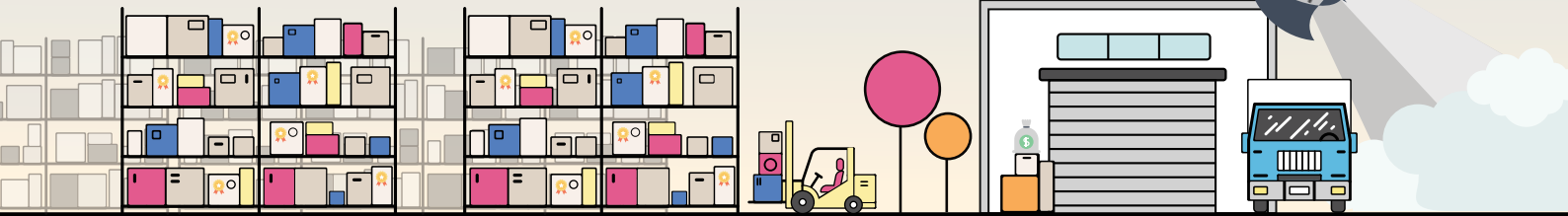
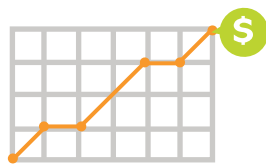


The Alloys advantage

Distribution that **boosts** your business



Beyond the traditional IT products and services provided by a distributor, Alloys' non-traditional approach will improve the way you do business. Here's how!



Maximise Profits

We use supplier influence and smart purchasing behaviours to get you the best deals with bigger margins.



Strengthen Cash Flow







Greater flexibility with our finance solutions, customised to increase your productivity and reduce debt.



Stimulate Growth

Increase the value of your business by investing in new products or services to increase your sales

Why buy from Alloys?

- 
Specialist Services
 Alloys are not an IT supermarket with hundreds of brands. Our specialist Print, Imaging and Technology Solutions, are developed to help your business grow and earn you more margin.
- 
Committed To Your Profitability
 With a commitment to developing lasting and profitable partnerships, we constantly explore new business advantages and develop strategic account plans with our clients. Alloys astute vendor engagement brings you strategic and exclusive product offerings.
- 
Marketing Team
 With a personalised marketing campaign, we can give you the edge in driving sales opportunities and add real value to your bottom line.
- 
Greater Flexibility
 You don't need to be a million dollar account to be treated like one at Alloys. Our people are empowered to make decisions and tailor flexible solutions to provide you with the service levels you need, whether large or small.
- 
Drop-Shipping
 Let Alloys be your warehouse. More orders delivered in full, on time, from any one of our 4 national distribution centres.
- 
Our Showrooms Are Your Showrooms
 Bring your customers to any one of our four fully operational national showrooms to get hands-on with the latest technology and nail that sale.

The Alloys solution

We are a specialist distributor and select products and categories based on our ability to provide you knowledge, profit and growth opportunities. We want to help your business grow with these technologies and have a team trained to assist you.



Alloys product categories

Audio Visual

Australia's leading AV distributor. Specialising in Corporate/Education, Home Theatre, Large Venue Projection and Display Panels.

Office Print & Supplies

Wide range of printer solutions ranging from home use to large corporate office requirements including Inkjet, Laser & Multifunction Printers, Fax Machines, Inks and Toners, Paper and Media.

Speciality Print

Large Format Inkjet and Solvent Printers, 3D Printers and related Consumables, Media and Accessories.

Document Management

A4, A3 and Large Format Document Scanners and related Softwares.

IP Network & Surveillance

Open platform, easy to use and scalable Surveillance solutions for small businesses to large enterprise systems.

Security & Automation

Completely integrated automation solutions to manage Lighting, Heating & Cooling, Multi-room Audio and 3rd party control systems

Digital Imaging Products

Digital Still, SLR and Video Cameras, Computer peripherals, Storage media.

Alloys brands

